

Government Contract Law

Date: June 9-11, 2009; 9 a.m. – 4 p.m.

Location: Grand Hyatt, Seattle WA

Sponsor: Federal Publications Seminars LLC

Detailed Course Agenda: <http://www.fedpubseminars.com>

Course Description:

A concentrated three day program for contract managers, marketing personnel, contract administrators, contracting officers, and other Government and industry representatives in the procurement process. The law is a dynamic force, always in the process of "becoming". Here is a primer if you are new to the field, and a review of the state-of-the-law if you are an experienced professional.

While the final result of most Government contracts is a product or a completed service, the focus of this specially developed program is not an end, but a means: The procurement process itself and further, the laws at the foundation of the system.

Perhaps nowhere is the law a more pervasive part of business activities than in the area of Government contracting. And it is a critical, necessary part. Assuring to the greatest extent possible that every element of the often complex procurement process is equitably and effectively managed, and that those involved in the process have solid, clear rules, rights and remedies to guide and protect them from beginning to end.

The purpose of this program, as the detailed Course Curriculum outlines, is to instruct you on the law's step-by-step application to procurement activities. In solid, workplace terms, the program analyzes the legal factors that must be considered at every stage of the contracting process: laws that help you, that can potentially harm you, that clearly spell out your responsibilities, and how the laws protect each side's interests and rights at every key stage of the procurement process.

Although designed primarily for those new to the procurement process, the course will also serve as an effective update for more experienced personnel seeking an update on procurement's legal foundation. And we offer it in the belief that, if properly recognized, understood, and applied, Government contract law can become an ally in your procurement activities.